

**Part II: Describe Yourself**

Below are several rows of word groups. Working one row at a time, rank each word group in the boxes using a "4" for the group most like you down to a "1" for the word group least like you. (Score words across.)

Active	Parental	Authentic	Versatile	
Opportunistic	Traditional	Harmonious	Inventive	
Spontaneous	Responsible	Compassionate	Competent	
Competitive	Practical	Unique	Curious	
Impetuous	Sensible	Empathetic	Conceptual	
Impactful	Dependable	Communicative	Knowledgeable	
Realistic	Loyal	Devoted	Theoretical	
Open-minded	Conservative	Warm	Seeking	
Adventuresome	Organized	Poetic	Ingenious	
Daring	Concerned	Tender	Determined	
Impulsive	Procedural	Inspirational	Complex	
Fun	Cooperative	Dramatic	Composed	
Exciting	Orderly	Vivacious	Philosophical	
Courageous	Conventional	Affectionate	Principled	
Skillful	Caring	Sympathetic	Rational	
Total	Total	Total	Total	
Orange	Gold	Blue	Green	

**Part III: Your Personal Style Preferences**

Brightest color: \_\_\_\_\_

My brightest color is shaded with: \_\_\_\_\_

And \_\_\_\_\_

With: \_\_\_\_\_

## Part I: Visualize Yourself

Read the following descriptions. Place a checkmark next to the description you think is most like you?

..... "As I see it, the world belongs to those who take action, and 'action' is my middle name! By the time the organizers have it organized, I'll have it done and be ready for something new. So, whataya say?" Let's start now..."

..... "I think a clear-cut, down-to-business mode will get us to the bottom line here. After all, this institution has been here longer than the rest of us and it is our responsibility to see that promises are kept and that the program runs smoothly..."

..... "I realize that good material is very necessary to start, but we have to consider the personnel. They have their rights too, you know. After all, Jane's feelings should be considered before starting this program – or anything, for that matter..."

..... "I have this new program for making the organization run like clockwork. Thirty-five years of research, coupled with a computerized network of state-of-the-art equipment will give us a head start on the new program..."